



NGUYEN BA TRUONG GIANG

Lawyer, Senior Counsel

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RELATED EXPERTISE

Corporate, M&A
Capital Markets
Labor and Employment
Dispute Resolutions
Investment

BIOGRAPHY

Nguyen Ba Truong Giang is a Vietnamese qualified attorney. Mr. Truong Giang has nearly 15 years of experience as an internal lawyer at top-tier commercial banks, leading economic corporations, and well-known international law firms in Vietnam such as VPBank, Thien Minh Group, Vriens & Partners, Baker & McKenzie. His practice extends to Corporate and M&A, Capital Markets, Labor and Employment and Dispute Resolution.

REPRESENTATIVE CREDENTIALS

Corporate, M&A

- To act for a Japanese firm in purchasing shares in Vietnamese gas and petroleum corporations
- To act for a U.S firm in purchasing shares in a Vietnamese pharmaceutical company
- To act for a Vietnamese firm purchasing shares in a English firm in a offshore investment project
- To structure M&A deals; Conducted due diligence and legal analysis of a holding interest purchase; Drafted deal-related documentations (SPA, etc.,)
- To Lead the share purchase deal: International Finance Corporation (IFC) purchases shares of Thien Minh Travel JSC. Draft relevant transactional documents including Share Purchase Agreement and Shareholders Agreement and prepare all conditions of disbursement and licensing procedures for the deal to consummate.
- Led advice on building compensation schemes and general corporate law compliance for various foreign companies, including Microsoft, Johnson & Johnson, British Telecoms, Google Inc., Wells Fargo

Labor and Employment

- To advice on labor issues such as labor discipline, terminating labor contract.
- To advice, draft and register internal labor regulation.

- To advice, build and draft procedure on all matters related to labor management

Dispute Resolutions

- To represent various international clients in litigation before Vietnamese courts. Successfully protected Toyota Corporation, Vietnam against criminal, civil and labor allegations by an employee whistleblower.

Investment

- To advise foreign clients on procedures in order to operating business at Vietnam; form the establishment of company to application of the necessary license for business operation;

EDUCATIONS AND TRAININGS

- **Boston University School of Law, Boston, MA**

LL.M. in American Law (Corporate, M&A), 2013

Boston University Law School Distinguished Scholarship, 2012

- **Hanoi Law School, Hanoi, Vietnam, (2004-2011)**

LL.B., 2011

- **Cornell University, Ithaca, NY**

Master of Industrial and Labor Relations

Labor Economics and Comparative Labor, 2009

- **Fulbright Scholarship, 2007**

- **Vietnam National University, Hanoi,**

B.A. in Linguistics Studies, Anglo-American Culture and Language Studies, 2001.